

NECA 120th Annual Meeting and Conference, Concord's Colonial Inn, Concord, MA

Monday, June 19

9:00 – 11:00 Board of Directors Meeting Middlesex Room

10:00—3:00 Red Cross Training (additional fee) Merchants Row

12:00—5:00 Golf (additional fee)

12:00—5:00 Clay Shoot (nominal additional fee may apply)

Dinner on your own

Tuesday, June 20

Breakfast on your own

8:00—12:00 Registration Parlor

9:00—12:00 Supplier Exhibits open Prescott and Parlor

12:00—1:00 Lunch with Suppliers Middlesex

1:00—1:30 Welcome and Opening Remarks Merchants Row

1:30—3:00 Newton Cemetery Knoll Expansion Project (parts I and II)

Mary Ann Buras, Margaret Minor Wood, Horace Aikman,

Michael Macura and Garrett Curtis

3:00—3:30 Break

3:30—4:15 What is the Most Elegant Solution When a Mistake is Made

Karin Sprague

4:15—5:00 Sensitive, Sympathetic Selling during a Time of Sorrow and Sadness Robert Gubala, Ph.D.

6:00—8:00 Social Hour with Suppliers and Dinner Merchants Row

* Hospitality

Wednesday, June 21

7:00—9:00 Breakfast Merchants Row

9:00—10:00 Annual Meeting Merchants Row

10:00—12:00 Spouse/Guest Program Registration Required

10:00—11:00 The Dirt on Natural Organic Reduction

Brienna Smith or Katey Houston

11:00—12:00 Legislation You Should Be Aware Of

Guy Glodis

12:00 Lunch—Box Lunch before cemetery tour

1:00—3:30 Cemetery Tours—Three Historic Concord Cemeteries

3:30—5:00 Suppliers' Showcase

6:00—9:00 President's Banquet with special guest **Scott Zolak**

* Hospitality

Thursday, June 22

7:30—9:00 Breakfast Merchants Row

We appreciate your attendance and hope that your time spent with us was useful and valuable. Safe travels home!

** Please join us after dinner for continued social interaction and sharing of ideas and experiences in the Hospitality Room (ask at the registration table for location).*